

**DISCLOSURE PURSUANT TO REGULATION 14 OF SECURITIES AND EXCHANGE BOARD OF INDIA (SHARE BASED EMPLOYEE BENEFITS) REGULATIONS, 2014
AS ON 31ST MARCH, 2018:**

A. Relevant disclosures in terms of the 'Guidance note on accounting for employee share-based payments' issued by ICAI or any other relevant accounting standards as prescribed from time to time.

The disclosures are provided in Notes 20 and 51 to the financial statements of the Company for the year ended 31st March, 2018.

B. Diluted EPS on issue of shares pursuant to all the schemes covered under the regulations shall be disclosed in accordance with 'Indian Accounting Standard 33 - Earnings Per Share' issued by ICAI or any other relevant accounting standards as prescribed from time to time.

(Rs. 12.95)

C. Details related to Employee Stock Option Schemes (ESOS) of the Company:

Sr. No.	Particulars	ESOS – 2006				ESOS – 2013							
		Tranche I (December 31, 2007)	Tranche II (July 24, 2008)	Tranche III (December 22, 2009)	Tranche IV (January 24, 2011)	Tranche I Stock Option (February 11, 2014)	Tranche I Restricted Stock Units (RSU) (February 11, 2014)	Tranche II Stock Option (December 29, 2014)	Tranche II Restricted Stock Units (RSU) (December 29, 2014)	Tranche III Stock Option (January 21, 2016)	Tranche III Restricted Stock Units (RSU) (January 21, 2016)	Tranche IV Stock Option (February 11, 2017)	Tranche IV Restricted Stock Units (RSU) (February 11, 2017)
		Options Granted: 19,931,000	Options Granted: 6,131,250	Options Granted: 6,918,750	Options Granted: 2,524,500	Options Granted: 18,565,428	RSU's Granted: 8,105,587	Options Granted: 559,677	RSU's Granted: 254,499	Options Granted: 1,048,615	RSU's Granted: 476,851	Options Granted: 416,033	RSU's Granted: 161,869
i. A description of each ESOS that existed at any time during the year, including the general terms and conditions of each ESOS, including													
a.	Date of shareholder's approval	5 th November, 2007				16 th September, 2013							
b.	Total number of options approved under ESOS	3,95,30,408 options				3,55,49,000 (comprising of options and/or restricted stock units)							
c.	Vesting requirements	Not earlier than one year and not more than five years from the date of grant of options.	Not earlier than one year and not more than five years from the date of grant of options.	Not earlier than one year and not more than five years from the date of grant of options.	Not earlier than one year and not more than five years from the date of grant of options.	Not earlier than one year and not more than five years from the date of grant of options.	Not earlier than one year and not later than three years from the date of grant of RSUs.	Not earlier than one year and not more than five years from the date of grant of options.	Not earlier than one year and not later than three years from the date of grant of RSUs.	Not earlier than one year and not more than five years from the date of grant of options.	Not earlier than one year and not later than three years from the date of grant of RSUs.	Not earlier than one year and not more than five years from the date of grant of options.	Not earlier than one year and not later than three years from the date of grant of RSUs.

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d.	Exercise price or pricing formula	<p>The exercise price was determined by averaging the daily closing price of the Company's equity shares during 7 days immediately preceding the date of grant and discounting it by 15%.</p> <p>In accordance with the approval of the Board of Directors and the shareholders of the Company, the ESOS Compensation Committee had repriced the options from Rs. 112.57 to Rs. 39.30 per option on</p>	<p>The exercise price was determined by averaging the daily closing price of the Company's equity shares during 7 days immediately preceding the date of grant.</p> <p>In accordance with the approval of the Board of Directors and the shareholders of the Company, the ESOS Compensation Committee had repriced the options from Rs. 84.03 to Rs. 45.55 per option on</p>	<p>The exercise price was determined by averaging the daily closing price of the Company's equity shares during 7 days immediately preceding the date of grant.</p>	<p>The exercise price was determined by averaging the daily closing price of the Company's equity shares during 7 days immediately preceding the date of grant.</p>	<p>The exercise price was taken as previous day's closing price, immediately preceding the date of grant.</p>	<p>The exercise price is at the face value of Rs. 10/- each of the Equity shares of your Company.</p>	<p>The exercise price was taken as previous day's closing price, immediately preceding the date of grant.</p>	<p>The exercise price is at the face value of Rs. 10/- each of the Equity shares of your Company.</p>	<p>The exercise price was taken as previous day's closing price, immediately preceding the date of grant.</p>	<p>The exercise price is at the face value of Rs. 10/- each of the Equity shares of your Company.</p>	<p>The exercise price was taken as previous day's closing price, immediately preceding the date of grant.</p>	<p>The exercise price is at the face value of Rs. 10/- each of the Equity shares of your Company.</p>

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		December 22, 2009. Exercise price – Rs. 39.30	December 22, 2009. Exercise price – Rs. 45.55	Exercise price: Rs. 57.55 per option	Exercise price: Rs. 68.86 per option	Exercise price: Rs. 126.45 per option	Exercise price: Rs.10 per RSU	Exercise price: Rs. 150.10 per option	Exercise price: Rs. 10/- per RSU	Exercise price: Rs. 117.55 per option	Exercise price: Rs. 10/- per RSU	Exercise price: Rs. 110.45 per option	Exercise price: Rs. 10/- per RSU
e.	Maximum term of options granted	Five years from the date of vesting of options	Five years from the date of vesting of options	Five years from the date of vesting of options	Five years from the date of vesting of options	Five years from the date of vesting of options	Five years from the date of vesting of restricted stock units	Five years from the date of vesting of options	Five years from the date of vesting of restricted stock units	Five years from the date of vesting of options	Five years from the date of vesting of restricted stock units	Five years from the date of vesting of restricted stock units	Five years from the date of vesting of restricted stock units
f.	Source of shares	Primary											
g.	Variation in term of options granted	In accordance with the approval of the Board of Directors and the shareholders of the Company, the Nomination & Remuneration Committee had repriced the options from ` 112.57 to ` 39.30 per	In accordance with the approval of the Board of Directors and the shareholders of the Company, the Nomination & Remuneration Committee had repriced the options from ` 84.03 to ` 45.55 per	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL

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		option on December 22, 2009.	option on December 22, 2009.										
ii. Method used to account for ESOS-Intrinsic or fair value													
The Company has calculated the Employee Compensation cost using the fair value of Accounting to account for options issued under the ESOS.													
iii. Where the Company opts for expensing the options using the intrinsic value of the Options													
	- the difference between the employee compensation cost so computed and the employee compensation cost that shall have been recognized if it had used the fair value of the options shall be disclosed				Not Applicable								
	- The impact of this difference : <ul style="list-style-type: none"> ▪ On profits ▪ EPS 												
iv. Option movement during the year (For each ESOS):													
Particulars											Details		
Number of options outstanding at the beginning of the year (including restricted stock units)											25,199,004		
Number of options granted during the year (including restricted stock units)											-		
Number of options forfeited/ lapsed/cancelled during the year (including restricted stock units)											(6,063,947)		
Number of options vested during the year (including restricted stock units)											106,395		

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	Number of options exercised during the year (including restricted stock units)												(3,117,110)	
	Number of shares arising as a result of exercise of options (including restricted stock units)												3,117,110	
	Money realized by exercise of options (INR), if scheme is implemented directly by the Company												Rs. 5,82,68,785.13	
	Loan repaid by the Trust during the year from exercise price received												Not Applicable	
	Number of options outstanding at the end of the year (including Restricted Stock Units)												16,017,947	
	Number of options exercisable at the end of the year (including Restricted Stock Units)												15,015,825	
v. Weighted-average exercise prices and weighted-average fair values of options														
a.	Weighted-average exercise prices and weighted average fair value of options whose exercise price equals the market price of the stock	-	-	Weighted-average exercise price: Rs.57.55 Weighted-average fair value of options: Rs. 31.34	Weighted-average exercise price: Rs.68.86 Weighted-average fair value of options: Rs. 37.47	Weighted-average exercise price: Rs.126.45 Weighted-average fair value of options: Rs 60.51	-	Weighted-average exercise price: Rs.150.10 Weighted-average fair value of options: Rs. 66.27	-	Weighted-average exercise price: Rs.117.55 Weighted-average fair value of options: Rs. 48.97	-	Weighted-average exercise price: Rs.110.45 Weighted-average fair value of options: Rs. 46.39		

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b.	Weighted-average exercise prices and weighted average fair value of options whose exercise price is less than the market price of the stock	Weighted-average exercise price: Rs.39.30 Weighted-average fair value of options: Rs. 18.42	Weighted-average exercise price: Rs.45.55 Weighted-average fair value of options: Rs. 10.57	-	-	-	Weighted-average exercise price: Rs.10 Weighted-average fair value of options: Rs. 118.70	-	Weighted-average exercise price: Rs.10 Weighted-average fair value of options: Rs. 140.41	-	Weighted-average exercise price: Rs.10 Weighted-average fair value of options: Rs. 107.71	-	Weighted-average exercise price: Rs.10 Weighted-average fair value of options: Rs. 100.40
c.	Weighted-average exercise prices and weighted average fair value of options whose exercise price exceeds the market price of the stock	-	-	-	-	-	-	-	-	-	-	-	-
vi. Employee wise details (name of employee, designation, number of options granted during the year, exercise price) of options granted to													
a.	Senior Managerial Personnel	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
b.	Any other employee who receives a grant in any one year of option amounting to 5% or more of option granted during that year	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL

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c.	Identified employee who were granted option, during any one year, equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the company at the time of grant	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
vii. A description of the method and significant assumptions used during the year to estimate the fair value of options including the following information													
a.	the weighted –average values of share price:												
	exercise price:	Rs. 39.30	Rs. 45.55	Rs. 57.55	Rs. 68.86	Rs.126.45	Rs. 10	Rs.150.10	Rs. 10	Rs. 117.55	Rs. 10	Rs. 110.45	Rs. 10
	expected volatility:	54.54%	54.54%	54.54%	50.45%	34.13%-44.81%	43.95%	34.28%-42.65%	35.66%	34.24% - 35.33%	34.24%	36.37% - 38.87%	37.21%
	expected option life:	4 Years & 6 Months	5 Years & 9 Months	6 Years & 6 Months	6 Years & 6 Months	6 Years & 6 Months	5 Years & 6 Months	6 Years & 6 Months	5 Years & 6 Months	6 Years & 6 Months	5 Years & 6 Months	6 Years & 6 Months	5 Years & 6 Months
	expected dividends:	Nil	Nil	Nil	Nil	0.24	0.24	0.40	0.40	0.51	0.51	0.54	0.54
	the risk-free interest rate:	7.36%	7.36%	7.36%	8.04% - 8.14%	8.81%-8.95%	8.91%	8.04%- 8.06%	8.05%	7.42% - 7.66%	7.60%	6.68% - 7.03%	6.94%
	any other inputs to the model	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
b.	the method used and the assumptions made to incorporate the effects of expected early exercise	Black-Scholes Method											

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c.	how expected volatility was determined, including an explanation of the extent to which expected volatility was based on historical volatility	<p>The following factors have been considered:</p> <ul style="list-style-type: none"> - The Closing price of the Company's shares on the National Stock Exchange of India Limited (NSE) on the date previous to grant date. - Adjustment of the aforesaid closing price for the expected dividend yield over the expected life of the options/ RSUs. - Zero coupon Government Securities rate representing the risk free interest rate. - The expected life of the options/ RSU's i.e. the period upto the vesting date plus the average of the exercise period corresponding to each vesting. - Implied volatility of the Company's stock price on NSE based on the price data of number of years equal to the expected life. - Exercise price 											
d.	whether and how any other features of the option grant were incorporated into the measurement of fair value, such as a market condition												